



Job Announcement: Director of Policy & Market Development

About OSEIA:

The Oregon Solar Energy Industries Association (OSEIA) is a 501c6 trade association founded in 1981 to promote clean, renewable, solar technologies. OSEIA works with industry leaders, academic scholars, legislators, government, and non-profit agencies to advocate for solar technologies and raise awareness of its potential to help secure an affordable, reliable, and clean energy future.

Position Description:

OSEIA is seeking qualified candidates for the role of Director of Policy & Market Development.

This energy industry professional will have demonstrated experience and success in influencing energy policy, market design and regulatory policy advancement on local and state jurisdictions. In this role, you will be part of the team responsible for creating and carrying out OSEIA member policy and regulatory policies. As the Director of Policy and Market Development, you will lead the effort to coordinate and manage Oregon market development initiatives for OSEIA.

This role requires the professional to collaborate effectively with internal staff, contractors, and board members, and actively engage external stakeholders including utilities, government officials, regulators, energy consumers, and public interest groups to drive favorable energy policies and regulations. The role requires a deep understanding of energy industry trends and a strategic perspective on the sector's future; a solid understanding of how electric utilities operate and the fundamentals of their regulatory environment; and the ability to identify, build and cultivate partnerships with energy industry stakeholders. The role also requires strong technical and analytical ability to navigate today's complex electricity policies, regulatory frameworks, and market structures.

The suitable candidate should have strong experience working collaboratively with a variety of stakeholders, policy leaders and government agencies to develop conceptual design and policy for future Oregon market initiatives, and have the ability to influence regulatory activities and market developments that affect OSEIA members.

The Policy Director will:

- Work closely with Executive Director and OSEIA Board to establish and carry out policy priorities based on the membership and future OSEIA goals.
- Scope regulatory and policy environments, evaluate political trends, and understand stakeholders and institutional structures and determine both short- and long-term strategic vision as well as implementing tactics.
- Build and maintain high-level relationships with energy market stakeholders, policy leaders and government agencies to develop conceptual design and policy for future market initiatives in Oregon.
- Coordinate efforts throughout the year to create and participate in a team atmosphere by collaborating with internal staff, board members, and policy committee members in support of future policy and regulatory measures that benefit OSEIA members.
- Represent OSEIA members in policy forums and policy discussions.
- In collaboration with internal staff and stakeholder coalitions as appropriate, review, analyze, and evaluate regulatory filings and other policy and regulatory initiatives. Assess the impacts, opportunities, and challenges for OSEIA members presented by these initiatives. Develop and implement strategies to shape outcomes aligned with OSEIA's principles and priorities.
- Travel as required to represent OSEIA in stakeholder meetings/presentations (estimated 25%).

Minimum Required Qualifications | Education:

- Bachelor's Degree in Policy, Business, Law or related field, or an equivalent combination of education and experience.

- 5 years of relevant policy or regulation experience including working with utilities, regulators and energy industry stakeholders with demonstrated knowledge and experience in policy and market design of renewable energy technologies and energy market design.

Skills And Qualifications:

Demonstrated experience is required to fill this position. The applicant must show previous policy advocacy work with a preference on solar and renewable energy advocacy. Additionally, demonstrated experience in the following is highly preferred:

- Experience with local and state legislative, policy, and regulatory proceedings, preferably in OR.
- Ability to work effectively with diverse groups of people, from technical experts and environmental activists, to corporate executives and elected officials, to small business owners.
- Excellent oral and written communication and presentation skills.
- Excellent interpersonal, project management and time management skills.
- Experience communicating with elected officials and building coalitions.
- Comfortable with public speaking and providing testimony at public hearings.
- Direct experience working in or for the nonprofit sector.
- Must possess the ability to dissect existing or proposed market structures and market fundamentals and determine economic impact on current practices.
- Understanding elements of good policy from a business perspective in particular.
- Understanding of regulatory issues and processes related to solar and independent power producers.

To Apply:

Please submit a cover letter and resume to admin@oseia.org with the subject "Policy Director Position." No calls please; direct applicants only, no search or placement firms. Positions are open until filled. OSEIA is an Equal Opportunity Employer. Learn more about us at www.oseia.org.

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, protected veteran status, status as an individual with a disability, or any other status or class protected by federal or state law.